

35% COMMISSION CONTRACT

By committing to complete the following tasks, you may earn an additional 5% commission on **ALL** unit popcorn sales. (Standard Commission rate is 30%) To be eligible for 35% commission unit **MUST**:

1. Complete and return the **2009 Popcorn Commitment Form** no later than July 30, 2009 at the training meetings.
2. Attend one of the following council popcorn training meetings.
 - **Monday July 27, 2009 - 7 pm Boy Scout Service Center Waycross**
 - **Tuesday July 28, 2009 - 7 pm LDS Church, Kingsland**
 - **Thursday July 30, 2009 - 7 pm Camp Tolochee Silver Beaver Bldg. Brunswick**
3. Attend your August Roundtable Popcorn Kick-off Meeting.
4. Complete **“Show & Sell/Deliver” Worksheet** and submit order online no later than August roundtable.
5. Conduct a unit Popcorn Kick-Off Meeting and show the Training DVD.
6. Participate in both **“Show & Sell/Deliver”** and **“Take Order”** sale.
7. Sell minimum of (5) cases in the **“Show & Sell/Deliver”** sale and minimum of (10) cases in the **“Take Order”** sale (total 15 cases) to qualify for the 35% commission.
8. Your unit must have a total sale increase over last year. If you are a new unit you must have a \$200 per scout total sale.
9. Prepare an “Ideal Year in Scouting” budget and “Activity Planning Worksheet.”
 - a. Set a Sales Goal for your unit.
 - b. Set a Sales Goal for each Scout.

Here are some things to consider when preparing your budget: • Advancement badges • Pack Meetings • Camping Trips • Cub Family Camp out • Awards • Popcorn Sale • Recharter - future registrations • Training Leaders • Camporees • Rain Gutter Regatta • Pack Outings • Camping Equipment • Tiger Prowl • Field Trips • Space Derby • Books/Uniforms/Materials • Boys' Life • Blue & Gold Banquet • Den Meetings • Scouting For Food • Holiday Party • Fun with Son • Pinewood Derby • Courts of Honor • Day and Summer Camp

10. Pick up your popcorn order at assigned district distribution site on the dates below:

Show & Sell/ & Deliver – August 22, 2009

Take Order – November 7, 2009

11. Submit payment due to Council no later than November 25, 2009

(gross receipts - unit commission = due council)

I fully understand and agree to comply with all of the conditions outlined above.

Signature: _____ Date: _____ District: _____

Unit Leader: (Print Name below) Position: _____

_____ (circle one) Pack/Troop/Crew/Post # _____

Email address: _____